Possession is nine points of the law.

They know you round here. They know you have done well out of them. But they respect you for it. You do your bit for the country. You take a personal interest in your clients.

You don't think twice about driving twenty or thirty miles to discuss a problem. They appreciate that.

Now they even recognise you by your 3-Litre. When they spot it parked in the market place or out in the country they know it's you.

You need a big car. Not some cheap mutton dressed as expensive lamb. Nor something so expensive you have to wait months for it.

You need a car you can trust in the country. A real possession.

Like any good thoroughbred the Austin 3-Litre is made to be driven. Made to carry five in space and comfort.

Moving on independent self-leveling Hydrolastic® suspension it takes smoothly, quietly, impressively to your kind of life. Your kind of driving.

The 3-Litre is a real saloon, meticulously built in the best tradition of Austin engineering. For people like you who want to drive an expensive car. Not just to own one.

Recommended price from £1,592 (inc. p.t.).

With automatic transmission £104 and overdrive £55 as extras (both inc. p.t.). Extra is charged for radio.

delivery, seat belts and number plates.

Austin 3-litre, built like a thoroughbred.